

Financial Statements
June 30, 2020
(With Comparative Totals for June 30, 2019)
The Children's Cabinet, Inc.



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Independent Auditor's Report

To the Board of Trustees The Children's Cabinet, Inc. Reno, Nevada

Report on the Financial Statements

We have audited the accompanying financial statements of The Children's Cabinet, Inc. (a nonprofit organization) which comprise the statement of financial position as of June 30, 2020, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Children's Cabinet, Inc. as of June 30, 2020, and the changes in net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. Code of Federal Regulations (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated December 22, 2020, on our consideration of The Children's Cabinet, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion the effectiveness of The Children's Cabinet, Inc. internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering The Children's Cabinet, Inc.'s internal control over financial reporting and compliance.

Report on Summarized Comparative Information

We have previously audited The Children's Cabinet, Inc.'s financial statements, and we expressed an unmodified opinion on those financial statements in our report dated February 14, 2020. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2019 is consistent, in all material respects, with the audited financial statements from which it has been derived.

Reno, Nevada December 22, 2020

Esde Saelly LLP

The Children's Cabinet, Inc.

Statement of Financial Position
June 30, 2020
(With Comparative Totals for June 30, 2019)

		2020		2019
	Without	With		Total
	Donor Restrictions	Donor Restrictions	Total	(Memorandum Only)
Assets	Restrictions	Restrictions	Total	Offigy
Current Assets Cash and cash equivalents	\$ 2,357,020	\$ 422,814	\$ 2,779,834	\$ 5,360,282
Investments	717,258	7 422,014	717,258	743,464
Grants and contract receivable	5,999,712	_	5,999,712	3,051,787
Prepaid expenses	-	=	-	3,614
Security deposit	8,500		8,500	8,500
Total current assets	9,082,490	422,814	9,505,304	9,167,647
Land, building and equipment	1,916,732	-	1,916,732	2,082,250
Other Assets				
Intangible assets	197,900		197,900	197,900
Total assets	\$ 11,197,122	\$ 422,814	\$ 11,619,936	\$ 11,447,797
Liabilities and Net Assets				
Current Liabilities				
Accounts payable	\$ 4,772,472	\$ -	\$ 4,772,472	\$ 2,006,506
Funds held on behalf of				
Kellogg Foundation	470,020	-	470,020	301,160
Accrued compensated absences	218,182	=	218,182	174,605
Accrued expenses Conditional promises to give	552,650 9,016	-	552,650 9,016	429,854
Refundable advance	125,000	_	125,000	- 111,781
Deferred program income	13,125	<u>-</u>	13,125	69,063
Deferred lease income	320,441	_	320,441	484,071
		-		
Total current liabilities	6,480,906		6,480,906	3,577,040
Net Assets				
Without donor restrictions				
Net investment in land, building				
and equipment	1,916,732	-	1,916,732	2,082,250
Investment in intangible assets	197,900	-	197,900	197,900
Designated for reserve	111,305	-	111,305	471,924
Undesignated	2,490,279	=	2,490,279	4,701,487
With donor restrictions Purpose restrictions		422,814	422,814	417,196
Total net assets	4,716,216	422,814	5,139,030	7,870,757
Total liabilities and net assets	\$ 11,197,122	\$ 422,814	\$ 11,619,936	\$ 11,447,797
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The Children's Cabinet, Inc.

Statement of Activities
Year Ended June 30, 2020
(With Comparative Totals for June 30, 2019)

		2020		2019
	Without Donor Restrictions	With Donor Restrictions	Total	Total (Memorandum Only)
Public and Governmental Support, Revenue and Reclassifications				
Grants, contracts and contributions Other contributions and donations Program income and fees	\$ 25,500,045 810,405 1,016,028	\$ 268,913 - -	\$ 25,768,958 810,405 1,016,028	\$ 20,981,655 457,430 670,399
Total public and governmental support	27,326,478	268,913	27,595,391	22,109,484
Special events revenue Contributions at event Special events expense	271,405 169,160 (190,798)		271,405 169,160 (190,798)	233,036 113,111 (164,969)
Net special event income	249,767		249,767	181,178
Other income	168,500		168,500	69,444
Net assets released due to satisfaction of program restriction	263,295	(263,295)		
Total public and governmental support, revenue, and reclassifications	28,008,040	5,618	28,013,658	22,360,106
Expenses Program services				
Supporting early education and development Family and youth interventions	22,802,630 4,228,581		22,802,630 4,228,581	17,116,645 4,720,866
Total program services	27,031,211		27,031,211	21,837,511
Supporting services General and administrative Fundraising	3,553,170 186,547	<u>-</u>	3,553,170 186,547	988,028 152,537
Total supporting services	3,739,717		3,739,717	1,140,565
Total expenses	30,770,928		30,770,928	22,978,076
Other Income Net investment income Gain on sale of intangible assets	25,543 	<u>-</u>	25,543	65,422 2,876,792
Total other income	25,543		25,543	2,942,214
Change in Net Assets	(2,737,345)	5,618	(2,731,727)	2,324,244
Net Assets, Beginning of Year	7,453,561	417,196	7,870,757	5,546,513
Net Assets, End of Year	\$ 4,716,216	\$ 422,814	\$ 5,139,030	\$ 7,870,757

The Children's Cabinet, Inc. Statement of Functional Expenses Year Ended June 30, 2020 (With Comparative Totals for June 30, 2019)

				2020				2019
		Program Services			Supporting Services			Total
	Supporting Early Education and Development	Family and Youth Interventions	Total Program Services	General and Administrative	Fundraising	Total Supporting Services	Total Expenses	Expenses (Memorandum Only)
Salaries Employee taxes Employee benefits and other costs	\$ 3,069,986 244,431 316,004	\$ 2,589,830 210,698 275,747	\$ 5,659,816 455,129 591,751	\$ 720,209 57,471 44,544	\$ 87,462 7,371 775	\$ 807,671 64,842 45,319	\$ 6,467,487 519,971 637,070	\$ 6,159,217 502,887 712,917
Total personnel costs	3,630,421	3,076,275	6,706,696	822,224	95,608	917,832	7,624,528	7,375,021
Bad debt Bank service charge Board expenses Childcare subsidies Client services Computer equipment and software Contract services Contribution Copier Depreciation Disposal services Dues and subscriptions Food Grants to other agencies Insurance Internet services	221 9,509 14,075,876 3,620,169 69,794 547,587 33,092 122,656 5,292 6,099 1,107 6,025 28,011 58,387	49 190 (596) 287,870 28,216 134,305 	270 9,509 190 14,075,280 3,908,039 98,010 681,892 - 54,711 145,402 12,395 8,199 43,679 6,025 49,467 103,992	12,053 1,353 1,353 49,260 132,843 2,400,000 4,540 19,113 1,058 2,518 848 4,063 4,804	60,301 6,049 80 - 436 1,003 90 450 4,227 - 461 482	12,053 1,353 1,353 61,038 55,309 132,923 2,400,000 4,976 20,116 1,148 2,968 5,075 4,524 5,286	270 21,562 1,543 14,075,280 3,969,077 153,319 814,815 2,400,000 59,687 165,518 13,543 11,167 48,754 6,025 53,991 109,278	1,524 20,437 6,829 12,203,311 302,825 99,622 580,097 55,875 169,033 14,857 12,126 46,010 309,594 52,608 145,152
Janitorial services Legal expenses	23,097	20,745	43,842	4,305 17,413	352	4,657 17,413	48,499 17,413	38,479 1,413
Miscellaneous Office equipment and supplies Postage Printing Program supplies Rent expense, including in-kind rent expenses	30,842 28,381 13,184 40,904 76,043	75,679 5,237 363 6,206 63,977	106,521 33,618 13,547 47,110 140,020	25,651 3,938 3,086 - 1,392	8,135 822 1,423 682 667	33,786 4,760 4,509 682 2,059	140,307 38,378 18,056 47,792 142,079	74,500 39,721 19,736 73,298 323,047
of \$83,867 and \$177,017, respectively Repairs and maintenance Scholarships Security Technology contract services Telephone Training Travel Utilities Volunteer expense Worker compensation	115,494 13,630 - 4,145 47,297 43,920 40,471 72,636 19,850	85,067 22,346 115,895 3,008 17,087 28,350 4,552 58,083 18,478	200,561 35,976 115,895 7,153 64,384 72,270 45,023 130,719 38,328	21 5,655 835 11,494 15,772 1,336 191 3,929 65 2,673	574 375 89 2,265 622 390 72 390 261	595 6,030 924 13,759 16,394 1,726 263 4,319 326 2,914	201,156 42,006 115,895 8,077 78,143 88,664 46,749 130,982 42,647 326 35,402	285,535 60,008 111,009 28,196 68,614 116,779 56,561 210,061 39,197 534 36,467
Total expenses	\$ 22,802,630	\$ 4,228,581	\$ 27,031,211	\$ 3,553,170	\$ 186,547	\$ 3,739,717	\$ 30,770,928	\$ 22,978,076

See Notes to Financial Statements 5

The Children's Cabinet, Inc. Statement of Cash Flows

Year Ended June 30, 2020 (With Comparative Totals for June 30, 2019)

	2020	2019 (Memorandum Only)
Reconciliation of Change in Net Assets to Net		
Cash Flows from Operating Activities	ć (2.724.727)	ć 2.224.244
Change in net assets	\$ (2,731,727)	\$ 2,324,244
Adjustments to reconcile change in net assets		
to net cash flows from operating activities	465 540	460.022
Depreciation	165,518	169,033
Net realized and unrealized gain on investments	29,944	(46,956)
Realized gain on sale of property and equipment	-	(2,876,792)
Changes in assets and liabilities	(2.047.025)	(50.202)
Grants and contract receivable	(2,947,925)	(58,293)
Prepaid expenses	3,614	(2,847)
Security deposit	2.765.066	(8,500)
Accounts payable	2,765,966	646,866
Funds held on behalf of Kellogg Foundation	168,860 43,577	(191,460)
Accrued compensated absences Accrued expenses	43,577 122,796	(9,999) (71,644)
	9,016	(71,644)
Conditional promises to give Refundable advance	13,219	(508)
		42,781 (6,411)
Deferred program income Deferred lease income	(55,938) (163,630)	(6,411)
Deferred lease income	(163,630)	452,367
Net Cash Flows from (used for) Operating Activities	(2,576,710)	361,881
Investing Activities		
Proceeds from sale of investments	595,055	180,205
Purchase of investments	(598,793)	(179,916)
Proceeds from sale of property and equipment	-	3,272,593
Purchase of property and equipment	-	(21,176)
Nick Cook Flours from Association Association	(2.720)	2.254.706
Net Cash Flows from (used for) Investing Activities	(3,738)	3,251,706
Net Change in Cash and Cash Equivalents	(2,580,448)	3,613,587
Cash and Cash Equivalents, Beginning of Year	5,360,282	1,746,695
Cash and Cash Equivalents, End of Year	\$ 2,779,834	\$ 5,360,282

Note 1 - Nature of Activities and Summary of Significant Accounting Policies

Nature of Activities

The Children's Cabinet, Inc. (Organization) was incorporated on December 18, 1985, as a non-profit corporation under Nevada Revised Statutes Section 81.290, et seq., and received tax exempt status on October 20, 1986. The Organization was established to keep children safe and families together by offering services and resources that address unmet needs through a unique and effective cooperative effort between the private sector and governmental agencies of Northern Nevada. These services and resources include the following:

Family and Youth Interventions

- Cabinet Ink
- Case Management
- Center for Aspiring Youth (CAY)
- Cottage of Change
- Differential Response (DR)
- Education Training Vouchers (ETV)
- Family Counseling
- Food Pantry
- Independent Living Program (ILP)
- Mobile Assessment and Response (MARP)
- Out of School Youth (OSY)
- Redfield Academy
- Washoe Face Forward
- Washoe YouthBuild
- Safe Place
- Safe Schools/Healthy Students (SS/HS)
- Safety Intervention and Permanency System (SIPS)
- Transition Specialist Program (TSP)

Supporting Early Education and Development (SEED)

- Subsidy Administration (Northern NV All counties except for Clark, Nye & Lincoln)
- Resource & Referral (Northern NV All counties except for Clark, Nye & Lincoln)
- Quality Rating Improvement System Coaching (Statewide)
- Provider Training (Statewide)
- Parent Education & Engagement (Statewide)
- Community Engagement (Statewide)
- Early Childhood Support Network (ECSN Washoe County & Clark County)
- Home Instruction for Parents of Preschool Youngsters (HIPPY Elko County)
- Exceptional Family Member Program (EFMP) Respite (Nellis & City of Fallon)
- Technical Assistance Center for Social Emotional Intervention (TACSEI)
- Coaching & Training (Statewide)
- Connecting Kids to Coverage (Statewide)
- Child Care and Development Fund Evaluation Project (Statewide)

Comparative Financial Information

The accompanying financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America (GAAP). Accordingly, such information should be read in conjunction with the Organization's audited financial statements for the year ended June 30, 2019, from which the summarized information was derived.

Cash and Cash Equivalents

The Organization considers financial instruments with a fixed maturity date of less than three months to be cash equivalents.

Investments

Investments consist of stocks and mutual funds held in a brokerage account with readily determinable fair values which are reported at their fair value with realized and unrealized gains and losses included as investment income in the accompanying statement of activities. Donated securities are reported at their estimated fair values at the date of donation.

Grants and Contract Receivable

Support reported under grants and contracts is recorded when the related amounts are due from grantor agencies. The Organization does not anticipate any collection losses with respect to the receivable balances. Management has deemed the entire amount to be fully collectible; therefore, no allowance for doubtful accounts is reflected in the accompanying financial statements.

Property and Equipment

Property and equipment of the Organization, exceeding the capitalization threshold of \$5,000, are capitalized and recorded as fixed assets. Property and equipment are recorded at cost. Donated property is recorded as its estimated fair market value at the date received. Depreciation is calculated using the straight-line method over the estimated lives of three to thirty-nine years. Maintenance and repairs are charged to expenses as incurred. Renewals and betterments that materially extend the lives of assets are capitalized.

The Organization reviews the carrying values of property and equipment for impairment whenever events or circumstances indicate that the carrying value of an asset may not be recoverable from the estimated future cash flows expected to result from its use and eventual disposition. When considered impaired, an impairment loss is recognized to the extent carrying value exceeds the fair value of the asset. There were no indicators of asset impairment during the year ended June 30, 2020.

Intangible Assets

The intangible asset consists of mineral rights donated to the Organization which was originally recorded at the estimated fair value based upon a subsequent lease agreement with a third party as discussed in Note 6. This asset has a projected indefinite period of benefit and, therefore, is not amortized. Management annually assesses qualitative factors to determine if circumstances indicate that it is more likely than not that the asset's value has been impaired. In the event such impairment would be considered likely, an impairment assessment is performed, and the value may be adjusted.

Revenue Recognition

A portion of the Organization's revenue is derived from cost-reimbursable federal and state contracts and grants, which are conditioned upon certain performance requirements and/ or the incurrence of allowable qualifying expenses. Amounts received are recognized as revenue when the Organization has incurred expenditures in compliance with specific contract or grant provisions. Amounts received prior to incurring qualifying expenditures are reported as refundable advance in the statement of financial position. The Organization received cost-reimbursable grants of \$125,000 that have not been recognized at June 30, 2020 because qualifying expenditures have not yet been incurred, with an advance payment of \$125,000 recognized in the statement of financial position as a refundable advance.

The Organization recognizes revenue from childcare and tuition services at the time the service is provided. The Organization records special events revenue equal to the fair value of direct benefits to donors, and contribution income for the excess received when the event takes place.

The Organization recognizes contributions when cash, securities or other assets; an unconditional promise to give; or a notification of a beneficial interest is received. Conditional promises to give - that is, those with a measurable performance or other barrier and a right of return - are not recognized until the conditions on which they depend have been met.

Consequently, at June 30, 2020, contributions approximating \$9,016, have not been recognized in the accompanying statement of activities because the condition(s) on which they depend has not yet been met.

The Organization has adopted Accounting Standards Update (ASU) No. 2018-08 Not-for-Profit Entities: Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made (Topic 605) as management believes the standard improves the usefulness and understandability of the Organization's financial reporting.

The Organization has adopted Accounting Standards Update (ASU) No. 2014-09 – *Revenue from Contracts with Customers* (Topic 606), as amended, as management believes the standard improves the usefulness and understandability of the Foundation's financial reporting.

Analysis of various provisions of this standard resulted in no significant change in the way the Organization recognizes revenue, and therefore no changes to the previously issued audited financial statements were required on a retrospective basis. The presentation and disclosures of revenue have been enhanced in accordance with these standards.

Contributed Facilities and Services

The Organization reports gifts of furniture and equipment as without donor restriction support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as with donor restriction support.

Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Organization reports expirations of donor restrictions when the acquired long-lived assets are placed in service.

The Organization receives donated services from unpaid volunteers who assist in fundraising, programming and special projects. Generally accepted accounting principles require that the Organization recognize revenue and related expense for services if the services received created or enhanced nonfinancial assets or require specialized skills. Contributed services that do not meet these criteria will not be recognized. No amounts have been recognized in the statement of activities because the criteria for recognition have not been satisfied.

Compensated Absences

Employees of the Organization are entitled to paid vacation depending on job classification, length of service and other factors. Accrued compensated absences represent the Organization's liability for the cost of unused employee vacation at year-end.

Deferred Program and Lease Income

Deferred revenue consists of funds received for fundraising events occurring in the subsequent year and funds received for a royalties lease related to mineral rights held by the Organization.

Net Assets

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor or grantor restrictions.

Net Assets With Donor Restrictions – Net assets subject to donor or grantor restrictions. Some donor or grantor restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor or grantor restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. The Organization reports contributions restricted by donors or grantors as increases in net assets without donor restrictions if they are expended within the same year.

At June 30, 2020 and 2019, the Organization has net assets with donor restrictions which are restricted for specific purposes totaling \$422,814 and \$417,196, respectively.

Functional Expense Allocation

The costs of program and supporting services activities have been summarized on a functional basis in the statement of activities. The statement of functional expenses presents the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited. The financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include salaries, employee taxes, employee benefits and other costs, which are allocated on the basis of estimates of time and effort.

Income Taxes

The Organization is organized as a Nevada nonprofit corporation and have been recognized by the IRS as exempt from federal income taxes under IRC Section 501(a) as an organization described in IRC Section 501(c)(3), qualify for the charitable contribution deduction, and have been determined not to be a private foundation. The entity is annually required to file a Return of Organization Exempt from Income Tax (Form 990) with the IRS. In addition, the entity is subject to income tax on net income that is derived from business activities that are unrelated to their exempt purposes. The Organization determined that the entity is not subject to unrelated business income tax and has not filed an Exempt Organization Business Income Tax Return (Form 990-T) with the IRS.

Management believes that the entity has appropriate support for any tax positions taken affecting its annual filing requirements, and as such, does not have any uncertain tax positions that are material to the consolidated financial statements. The Organization would recognize future accrued interest and penalties related to unrecognized tax benefits and liabilities in income tax expense if such interest and penalties are incurred.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts of assets and liabilities and disclosures of contingent assets and liabilities as of the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

Financial Instruments and Credit Risk

Deposit concentration risk is managed by placing cash with financial institutions believed by the Organization to be creditworthy. At times, amounts on deposit may exceed insured limits. To date, no losses have been experienced in any of these accounts. Credit risk associated with grants and contracts receivable are considered to be limited due to high historical collection rates and because substantial portions of the outstanding amounts are due from government agencies.

Subsequent Events

Subsequent events have been evaluated through December 22, 2020, which represents the date the financial statements were available to be issued. Subsequent events after that date have not been evaluated.

Recent Accounting Guidance

In February 2016, the FASB issued ASU 2016-02 "Leases" which replaces the existing guidance in ASC 840 "Leases". The standard is effective for fiscal years, and interim periods within those years, beginning after December 15, 2021. This standard requires a dual approach for lessee accounting under which a lessee would account for leases as finance leases or operating leases. Both finance leases and operating leases will result in the lessee recognizing a right-of-use ("ROU") asset and a corresponding lease liability. For finance leases, the lessee would recognize interest expense and amortization of the ROU asset and for operating leases the lessee would recognize a straight-line total lease expense. The Organization is currently assessing the impact the adoption of this standard will have on its financial statements and footnote disclosures.

In August 2018, the FASB issued ASU 2018-13 "Changes to the Disclosure Requirements for Fair Value Measurement" which is intended to simplify the disclosure requirements included in Accounting Standards Codification (ASC) 820 for investments measured at fair value. The standard is effective for fiscal years, and interim periods within those years, beginning after December 15, 2019. The amendments on changes in unrealized gains and losses, the range and weighted average of significant unobservable inputs used to develop Level 3 fair value measurements, and the narrative description of measurement uncertainty should be applied prospectively for only the most recent interim or annual period presented in the initial fiscal year of adoption. All other amendments should be applied retrospectively to all periods presented upon their effective date. An entity is also permitted to early adopt any removed or modified disclosures upon issuance of the ASU and delay adoption of the additional disclosures until their effective date.

Note 2 - Availability and Liquidity

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following:

	 2020	 2019
Cash and cash equivalents Investments Grants and contract receivable	\$ 2,668,529 717,258 5,999,712	\$ 4,888,358 743,464 3,051,787
	\$ 9,385,499	\$ 8,683,609

The amount designated for reserve can be revised by the board members at their discretion and could be used for operating purposes should the additional cash flow needs exist.

Note 3 - Concentration of Revenue

The Organization is significantly dependent on certain state contracts and federal grants. The Organization's ability to continue operations is significantly dependent upon this revenue. Most of the contracts and grants are subject to spending restrictions. If it were ultimately determined by the contractor or the grantor that the funds had not been expended for the purposes intended, the Organization could be liable for a refund of part or all of such funds.

Note 4 - Investments and Fair Value

Generally accepted accounting principles establish a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. This hierarchy consists of three broad levels: Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and have the highest priority; Level 2 inputs consist of observable inputs other than quoted prices for identical assets; and Level 3 inputs have the lowest priority. The Organization uses appropriate valuation techniques based on the available inputs to measure the fair value of its investments. When available, the Organization measures fair value using Level 1 inputs because they generally provide the most reliable evidence of fair value. Level 3 inputs would be used only when Level 1 or Level 2 inputs are not available. The Organization has no investments valued using Level 2 or 3 inputs for the years ended June 30, 2020 or 2019.

Level 1 Fair Value Measurements

The fair value of money market funds and stocks are based on quoted market prices when available.

The following is a summary of investments at fair value for the years ended June 30:

	 2020		2019
Equity securities Domestic			
Stocks Mutual Funds	\$ 552,201 165,057	\$	583,201 160,263
	\$ 717,258	\$	743,464

Note 5 - Property and Equipment, Net

Property and equipment consists of the following for the years ended June 30:

	2020	2019
Fixed assets being depreciated Building and improvements Land improvements Furniture and fixtures Solar panels Software Machinery and equipment	\$ 3,109,238 42,906 607,285 172,267 70,500 230,245	\$ 3,109,238 42,906 607,285 172,267 70,500 230,245
	4,232,441	4,232,441
Less accumulated depreciation	(2,574,983)	(2,409,465)
	1,657,458	1,822,976
Fixed assets not being depreciated Land	259,274	259,274
20110		233,27
	\$ 1,916,732	\$ 2,082,250

Note 6 - Lessor Commitment and Deferred Revenue

The Organization leased mineral rights to a third party under an original three-year lease that was extended for an additional two years until December 13, 2018.

Lease income of \$165,294 and \$38,522, respectively, for the years ended June 30, 2020 and 2019, is included in other income on the statement of activities and \$320,441 and \$484,071, respectively, is included in deferred revenue on the statement of financial position.

Years Ending June 30,	 Amount		
2021 2022	\$ 163,630 156,811		
	\$ 320,441		

Note 7 - Operating Leases

The Organization has non-cancellable operating leases for office space and equipment. The terms of those lease agreements require monthly payments ranging from \$65.52 to \$8,303 per month with terms of 12 to 63 months maturing between August 2020 and July 2025. Future minimum lease payments are as follows:

Years Ending June 30,	 Amount	
2021 2022 2023 2024 2025 Thereafter	\$ 137,751 25,992 12,513 12,513 12,513 1,108	
	\$ 202,390	

Lease expense for the years ended June 30, 2020 and 2019 totals \$177,955 and \$47,768, respectively.

Note 8 - Net Assets with Donor Restrictions

Net assets with donor restrictions are restricted for the following purposes or periods:

	2020			2019
Subject to Expenditure for Specified Purpose			•	
Administration	\$	8,656	\$	11,331
Supporting early education and development		355,682		237,652
Family and youth interventions		9,318		152,874
Fundraising		49,158		15,339
	\$	422,814	\$	417,196

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of the passage of time or other events specified by the donors as follows for the years ended June 30:

	 2020		2019
Satisfaction of purpose restrictions Administration Supporting early education and development Family and youth interventions Fundraising	\$ 2,675 1,850 29,000 229,770	\$	10,252 1,649 7,462 494,013
	\$ 263,295	\$	513,376

Note 9 - Revenue from Contracts with Customers

The following table provides information about significant changes in deferred revenue for the years ended June 30:

	 2020		2019	
Deferred program income, beginning of year	\$ 69,063	\$	75,474	
Revenue recognized that was included in deferred xxx at the beginning of year Increase in deferred revenue due to cash received during the period	(69,063)		(75,474)	
	 13,125		69,063	
Deferred program income, end of year	\$ 13,125	\$	69,063	

Note 10 - Related Parties

In the normal course of business and given the level of the Organization's Board of Trustees within the community, the Organization sometimes obtains grants from employers or governments with whom certain Board members are associated or employed. The Organization has conflict of interest policies in place and believes that all transactions are appropriate in the ordinary course of business.

For the year ended June 30, 2020, The Children's Cabinet Foundation contributed \$102,780 for general operations. In addition, the Organization contributed \$2,400,000 to the Children's Cabinet Foundation. A Board member was reimbursed \$26,000 for advertising expense paid on behalf of The Children's Cabinet.

Note 11 - In-Kind Contributions

The Organization utilized office space provided by the State of Nevada under a multi-year agreement. The Organization also used office space at other facilities where staff worked during the year. The total in-kind contribution is included in revenue as "Other contributions and donations" on the statement of activities.

In-kind rent of \$83,867 is included under Supporting Early Education and Development and Family and Youth Interventions Program Services on the statement of functional expenses.

Note 12 - Commitments and Contingencies

In August 2015, the Organization entered into a fiscal agent agreement with the W.K. Kellogg Foundation. The Foundation approved a grant of \$1,500,000 to the Organization to be used to expand Nevada's Quality Rating Improvement System to include pre-K programs operated by local school districts. The Organization acts as a financial agent for the project and maintains custody of the funds. As of June 30, 2020, \$1,500,000 had been received and \$1,029,980 had been expended leaving \$470,020 to be expended. The funds are held in the Organization's operating bank account and are reflected as funds held on behalf of Kellogg Foundation in the accompanying statement of financial position. Additionally, the Organization recognized revenue and recorded expenses of \$32,990 and \$35,691 related to services performed for administration of the above expenditures during the years ended June 30, 2020 and 2019, respectively.

During 2020, the world-wide coronavirus pandemic impacted national and global economies. The Organization is closely monitoring its operations, liquidity and capital resources and is actively working to minimize the current and future impact of this unprecedented situation. As of the date of issuance of these financial statements, the current and future full impact to the Organization is not known.



Independent Auditors' Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*

To the Board of Trustees The Children's Cabinet, Inc. Reno, Nevada

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of The Children's Cabinet, Inc. (a nonprofit organization), which comprise the statement of financial position as of June 30, 2020, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon December 31, 2020.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered The Children's Cabinet, Inc.'s internal control over financial reporting (internal control) as a basis for designing the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of The Children's Cabinet, Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of The Children's Cabinet, Inc.'s internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether The Children's Cabinet, Inc.'s financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Reno, Nevada

December 31, 2020

Esde Saelly LLP



Independent Auditors' Report on Compliance for Each Major Federal Program; Report on Internal Control over Compliance Required by the Uniform Guidance

To the Board of Trustees The Children's Cabinet, Inc. Reno, Nevada

Report on Compliance for Each Major Federal Program

We have audited The Children's Cabinet, Inc.'s compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of The Children's Cabinet, Inc.'s major federal programs for the year ended June 30, 2020. The Children's Cabinet, Inc.'s major federal programs are identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to its federal programs.

Auditors' Responsibility

Our responsibility is to express an opinion on compliance for each of The Children's Cabinet, Inc.'s major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles*, and *Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about The Children's Cabinet, Inc.'s compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of The Children's Cabinet, Inc.'s compliance.

Opinion on Each Major Federal Program

In our opinion, The Children's Cabinet, Inc. complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2020.

Report on Internal Control Over Compliance

Management of The Children's Cabinet, Inc. is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit, we considered The Children's Cabinet, Inc.'s internal control over compliance with requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of The Children's Cabinet, Inc.'s internal control over compliance.

A *deficiency in internal control* over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that were not identified. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Reno, Nevada

December 31, 2020

Esde Sailly LLP

The Children's Cabinet, Inc. Schedule of Expenditures of Federal Awards Year Ended June 30, 2020

Federal Grantor/Program Title/Pass Through Grantor	ldentifying Number	Grant Period	CFDA Number	Expenditures
United States (U.S.) Department of Health and Human Services Direct Programs Basic Center Grant	90CY700203C3 90CY7002-02-00	4/1/20-9/29/20 9/30/18-9/29/19	93.623 93.623	\$ 39,852 55,826
	90CY7002-03-01	9/30/19-9/29/20	93.623	130,749
Passed through State of Nevada, Department of Health and Human Services, Division of Welfare & Supportive Services Child Care and Development Fund (CCDF) Cluster Child Care Mandatory and Matching Funds of the				226,427
Child Care and Development Fund	2019G996005	7/1/19-6/30/20	93.596	4,015,047
Child Care and Development Block Grant Child Care and Development Block Grant	2019G996005	7/1/19-6/30/20	93.575	14,684,193
- Cares Subsidy	2019G996005	7/1/19-6/30/20	93.575	3,129,596
Subtotal CCDF Cluster				21,828,836
Passed through State of Nevada, Department of Education Office of Early Learning and Development Temporary Assistance for Needy Families (TANF) Cluster Temporary Assistance for Needy Families	2020G996005	10/1/19-9/30/20	93.558	77,281
Passed through State of Nevada, Department of Health and Human Services, Division of Child and Family Services Promoting Safe and Stable Families	93556-19-014	7/1/19-6/30/20	93.556	59,895
	93556-19-015	7/1/19-6/30/20	93.556	23,527 83,422
Chafee Education and Training Vouchers Program (ETV)	93599-19-001 93599-18-001 93599-19-002	10/1/19-11/30/19 10/1/2018-9/30/19 10/1/19-9/30/20	93.599 93.599 93.599	22,000 112,102 251,562
Comprehensive Community Mental Health Services for				385,664
Children with Serious Emotional Disturbances (SED)	SOC-3646-FY19-03	10/1/18-9/30/19	93.104	11,449
Stephanie Tubbs Jones Child Welfare Services Program	99SWC-NV-18-808-1	10/24/18-9/30/19	93.645	330,510
Passed through State of Nevada, Department of Health and Human Services, Division of Public & Behavioral Health Block Grants for Prevention and Treatment of				
Substance Abuse	16410	12/1/19-9/30/20	93.959	45,458
Maternal and Child Health Services Block Grant to	HD 16897	1/1/19-12/31/19	93.994	21,788
the States	HD 17556	1/1/20-12/31/20	93.994	16,794
	HD 17465	12/1/19-6/30/20	93.994	59,529
				98,111

Federal Grantor/Program Title/Pass Through Grantor	ldentifying Number	Grant Period	CFDA Number	Expenditures
Maternal, Infant and Early Childhood Home Visiting Grant Program	16190 16731 16191	10/1/17-9/30/18 10/1/18-6/30/19 10/1/17-9/30/18	93.870 93.870 93.870	\$ 63,499 45,413 285,938
Passed through State of Nevada, Department of Education, Office for a Safe and Respectful Learning Environment Substance Abuse and Mental Health Services -				394,850
Projects of Regional and National Significance (PRNS) Federal Gov't HHS - Administraiion for Children &	HD 16378 HD 16815	9/30/189/29/19 9/30/19-9/29/20	93.243 93.243	20,575 38,618
Families	N/A	4/30/20-4/29/223	93.243	8,340
Passed through State of Nevada, Department of Health and Human Services, Office of Community Partnership and Grants - Title XX	20411//5055	7/4/40 6/20/20	02.667	67,533
Social Services Block Grant Total U.S. Department of Health and Human Services	201NVSOSR	7/1/19-6/30/20	93.667	202,435
U.S. Department of Agriculture Passed through State Administrative Matching Grants SNAP Education Supplemental Nutrional Assistance Program	AWD-01-00002337	10/1/19-9/30/20	10.561	22,534
U.S. Department of Labor, Office of Employment Training Adm Direct Programs		2/4/40 5/24/22	47.074	400 700
YouthBuild	YB-32992-18-60A-32 YB-30109-17-60A-32	2/1/19-5/31/22 10/17/16-2/16/20	17.274 17.274	423,720 169,717
Total U.S. Department of Labor				593,437
U.S. Department of Justice Passed through State of Nevada, Department of Health and Human Services, Division of Child and Family Services				
Crime Victim Assistance	16575-18-006 16575-17-012	7/1/19-6/30/20 7/1/18-9/30/19	16.575 16.575	202,399 15,864
Passed through State of Nevada, Department of Health and Human Services, Division of Child and Family Services				218,263
Crime victim Assistance/Discretionary Grants	2018-V3-GX-0060	10/1/18-9/30/21	16.582	293,377
Passed through Many Mentoring+ Juvenile Mentoring Program Juvenile Mentoring Program	n 2017-JU-FX-0004	3/1/18-3/31/20	16.726	31,583
Total U.S. Department of Justice				543,223
U.S. Department of Homeland Security Passed through United Way of Northern Nevada and the Sierra Emergency Food and Shelter National Board	3			
Program	589600-021	10/1/18-2/29/20	97.024	28,525
Total Federal Expenditures				\$ 24,939,695

Note 1 - Basis of Presentation

The accompanying schedule of expenditures of federal awards (Schedule) includes the federal grant activity of The Children's Cabinet, Inc. under programs of the federal government for the year ended June 30, 2020. The information in this Schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of The Children's Cabinet, Inc., it is not intended to and does not present the financial position, changes in net assets, or cash flows of the Organization.

Note 2 - Summary of Significant Accounting Policies

Expenditures reported in the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement. Pass-through entity identifying numbers are presented where available.

No federal financial assistance has been provided to a subrecipient.

Note 3 - Indirect Cost Rate

The Organization has an approved indirect cost rate and not elected to use the 10 percent de minimis indirect cost rate as allowed under the Uniform Guidance.

Section I - Summary of Auditors' Results

Financial Statements

Type of auditors' report issued:

Unmodified

Internal control over financial reporting:

Material weakness identified No

Significant deficiencies identified not considered to be material

weaknesses None Reported

Noncompliance material to financial statements noted?

Federal Awards

Internal control over major program:

Material weakness identified No

Significant deficiencies identified not considered to be material

weaknesses None Reported

Type of auditors' report issued on compliance for major programs: Unmodified

Any audit findings disclosed that are required to be reported in

accordance with the Uniform Guidance 2 CFR 200.516 No

Identification of major programs:

Name of Federal Program	CFDA	Number
Child Care and Development Fund (CCDF) Cluster	93.57	5/93.596
Maternal, Infant, and Early Childhood Home Visiting Grant Program	93.87	0
Dollar threshold used to distinguish between Type A and Type B programs:	\$	750,000
Auditee Qualified As Low-Risk Auditee?	Yes	

Section II – Financial Statement Findings

No findings noted.

Section III - Federal Awards Findings and Questioned Costs

No findings noted.